



2018 Novogene Recruitment

Position	Background	#Position	Location
Technical Support	Life science or medical relevant	25	Beijing/Sacramento
Project Manager	Life science or medical relevant	20	Beijing/Sacramento
Bioinformatics Specialist	Bioinformatics, Statistic, Genetics	15	Beijing
Account Manager	Life science or medical relevant	8	Beijing/NYC/Boston/LA
Lab Research Scientist	Life science or medical relevant	5	Sacramento
Business Development Manager	Biology, Genetics, Medicine or related majors	1	East coast of the US, ideally Boston area

About Us

Novogene, headquartered in Beijing with branches in Hong Kong, the U.S. and U.K., is a leading genomics solution provider with cutting edge bioinformatics expertise and the largest Illumina-based sequencing capacity in China. Committed to quality service and scientific excellence, Novogene has achieved rapid growth and industry recognition by working in partnership with diverse healthcare, educational and research institutions around the globe to realize the unlimited potential of the rapidly evolving world of genomics. The company has completed numerous major service projects with findings published by top-ranked journals such as Science and Nature series. After achieving tremendous success in China, the company is expanding globally and established Novogene Corporation in the U.S. and Novogene Company Limited in the U.K. in 2014 to better serve global customers.

Join Us

*Email: hr-recruiting@novogene.com

Format: Position-Name-Degree-University-Program

*Online application: en.novogene.com/about/careers/

For more info: en.novogene.com

Technical Support

Location: Beijing, China or Sacramento, CA, US

No. of Position: 25

Job Description

- Communicate with sales and customers to provide technical answers and customized solutions.
- Help the sales team to achieve revenue goals.
- Collect and report market information of targeted region.
- May need to travel with sales occasionally to provide scientific support or presentations.

Project Manager

Location: Beijing, China or Sacramento, CA, US

No. of Position: 20

Job Description

- Manage online projects to ensure on-time delivery of each project.
- Review reports at each project stage
- Assign orders with the operation manager.
- Resolve issues in project implementation by communicating with other involved departments.
- Optimize the process of projects operation to improve operation efficiency.
- After-sales communications with the customers on project progress.

Bioinformatics Specialist

Location: Beijing, China

No. of Position: 15

Job description

- Consult with researchers to analyze problems, recommend technology-based solutions, or determine computational strategies.
- Oversee the collection and analysis of high throughput sequencing data generated by Novogene or other research groups.
- Provide customized solutions in data analysis directly to our customers and also assist in any after-sales problems.

Account Manager

Location: NYC/Boston/LA

No. of Position: 8

Job description

- Develop, establish and implement an effective sales plan tailored to the territory and specific accounts to meet the goals of the budget and financial growth of the territory;
- Maintain a current understanding and knowledge of the company's products and services to provide accurate information to clients and customers;
- Manage existing accounts and expand customer base in territory, developing long-term profitable accounts;
- Participate in all sales activities and attend meetings;
- Travel required.

Lab Research Scientist

Location: Sacramento, CA

No. of Position: 5

Job description

- You will have a key role in the Davis production team, where our focus is to provide next generation sequencing service using Illumina Hiseq X and Novaseq platforms.
- You will be responsible for sample quality control, library preparation, library quality control, and pooling and sequencing.
- You will also be responsible for uploading data to our Laboratory Information Management System.
- You will work collaboratively with project coordinators and technical support teams, to provide quality service to our clients in a timely manner.

Business Development Manager

Location: East coast of the US, ideally Boston area

No. of Position: 1

Job Description

- Establish connections with US pharma/biotech clients with business needs for Novogene's biopharmaceutical services that include genomics, transcriptomics, proteomics and other related R&D services
- Facilitate the execution of contracts and agreements
- Close business deals and on-board new clients
- Develop sales opportunities and achieve business target through the direct sales channel.
- Act as the key interface between the customer and internal cross-functional divisions.
- For clients with business needs for the development of NGS-based diagnostics and subsequent entry into the China market, establish strategic alliance between Novogene and the clients by acting as the communication channel for cross-functional discussion/negotiation.
- Work with project management (PM) colleagues in US and China for timely and high-quality project completion